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Jean-Marie Moyse, Guy Amoyel

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Agent immobilier 2016 AMOYEL, 2015 Agent immobilier 2017 AMOYEL, 2017 Agent immobilier 2013/2014 L'agent immobilier Jean-Marie Moyse, Guy Amoyel, Martine Le Roy Wyler, 1998 Agent immobilier AMOYEL,2013 Jean-Marie Moyse, Guy Amoyel, 2015-12-16 La dix septi me dition de cet ouvrage apporte l'ensemble des r ponses l'agent immobilier commer ant et entrepreneur Elle le guide dans son activit de commerce o il doit s adapter au march pour attirer les acheteurs comme les vendeurs de biens immobiliers et lorsque la confiance s installe les informer les conseiller et ventuellement les mettre en garde Elle l'oriente galement en tant qu'entrepreneur car afin de d'velopper son activit il lui revient de choisir la structure juridique adapt e recruter des collaborateurs salari s ou ind pendants se d marguer des confr res en organisant la promotion de son agence sur internet comme au sein d un r seau A jour d une jurisprudence abondante et des textes l gislatifs et r glementaires notamment des lois du 24 mars 2014 dite loi Alur du 18 juin 2014 dite loi Pinel du 17 mars 2014 dite loi Hamon ainsi que des incidences des nouvelles r glementations fiscales en ce qui concerne les droits de mutation et de plus value immobili re cette nouvelle dition apporte galement plus de r ponses aux divers professionnels de l immobilier notamment administrateurs de biens syndics de copropri t ou juristes concern s par la n gociation ou la gestion de biens immobiliers Des d'veloppements sp cifiques sont consacr s aux guestions de r mun ration et de responsabilit civile et p nale du mandataire ainsi qu aux strat gies patrimoniales d acquisition et de financement d un bien immobilier dans une Agent immobilier Jean-Marie Moyse, Guy Amoyel, 2001 Le m tier d agent immobilier exige conjoncture conomique difficile une constante capacit d adaptation S adapter au march pour savoir attirer les acheteurs comme les vendeurs choisir les lots qui auront le plus de chance d tre vendus organiser la publicit de son agence S adapter une r glementation qui change ici les nouvelles obligations introduites par la loi SRU du 13 d cembre 2000 qui a instaur un nouveau droit de r tractation au profit de l acheteur et encadr le recours aux avant contrats sont particuli rement importantes L ensemble des r ponses aux pr occupations quotidiennes de l'agent immobilier se retrouve dans la dixi me dition de ce quide destination aussi bien des professionnels que des acheteurs et vendeurs qui ont l'intention de recourir aux services d'un interm diaire pour vendre acheter ou louer un bien Sont galement d crites et analys es les guestions de r mun ration de responsabilit et de financement d un achat immobilier autant de points que ne manquera pas d aborder un client pour recevoir conseil de son agent Accompagn e de nombreux mod les types et d'un recueil des principales d'cisions de jurisprudence cette nouvelle dition apporte les informations pratiques pr cises et concr tes qui permettront d viter les probl mes et de les r gler s ils se posent Obligations de l'agent Immobilier La Bibliothèque La Bibliothèque Juridique, 2017-03-20 Obligations de l agent

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