

MARKETING

SS I

FIRST TERM

SUB-THEME 1: MEANING AND CONCEPT OF MARKETING

WEEK	TOPIC	PERFORMANCE OBJECTIVES	CONTENT	ACTIVITIES		TEACHING AND LEARNING RESOURCES	EVALUATION GUIDE
				TEACHER	STUDENTS		
1	Introduction to Marketing I	Students should be able to: (1) define marketing. (2) explain various terms in marketing.	(1) Meaning of marketing. (2) Marketing terms: -needs -wants -demands -products -exchange -transaction -market -marketing management.	(1) Guides students to explain the meaning of marketing. (2) Explains various marketing terms.	Listen attentively.	(1) Textbooks (2) Magazines	Students to: (1) state the meaning of marketing. (2) identify four marketing terms.
2	Introduction to Marketing II	Students should be able to: discuss the main functions of marketing.	(1) Functions of marketing system: -maximize consumption -maximize consumer satisfaction -maximize choice -maximize life quality. -maximize profits.	Discusses the functions of marketing.	(1) Listen attentively (2) Participate in discussion.	(1) Textbooks (2) Magazines (3) Chart (4) Pictures	Students to: State the main functions of marketing.
3	Introduction to Marketing III	Students should be able to: give brief history of marketing in Nigeria.	History of marketing in Nigeria: -colonial age.	Explains the history of marketing in Nigeria.	Listen attentively.	(1) Textbooks (2) Magazines	Students to: give a brief history of marketing.
4	Introduction to Marketing IV	Students should be able to: give brief history of marketing in Nigeria.	History of marketing in Nigeria: -colonial era 1890-1960 -post independence age 1960 to date.	Gives the history of marketing in Nigeria.	Listen attentively	(1) Textbooks (2) Magazines	Students to: give a brief history of marketing.

First Term Scheme Of Work Of Secondary School

United States. Office of Education



First Term Scheme Of Work Of Secondary School:

Learning to Teach in the Secondary School Susan Anne Capel, Marilyn Leask, Tony Turner, 1999 The book offers advice on how to write assignments which link theory to practice and is the core text that supports each of the subject specific texts in the Learning to Teach series also published by Routledge It is an essential for every student teacher Jacket Learning to Teach in the Secondary School Susan Capel, Marilyn Leask, Tony Turner, 2006-08-23 Learning to teach may sound easy enough but the reality involves hard work and careful preparation To become an effective teacher requires subject knowledge an understanding of your pupils and the confidence to respond to dynamic classroom situations This highly practical text is a revised edition of the very successful first two editions With even more useful strategies and ideas Learning to Teach in the Secondary School covers the whole spectrum of situations and potential problems faced by training and newly qualified teachers This edition has been updated to include the changes to the National Curriculum that came into force in September 1999 It also covers changes in the organisation and curriculum for Initial Teacher Training and Continuing Professional Development This text offers a sound and practical introduction to the skills needed to gain Qualified Teacher Status and will help you to develop those qualities that lead to good practice and a successful future in education This book is the core text for the subject specific Learning to Teach series also published by RoutledgeFalmer and is an essential buy for every student teacher

Curriculum Practice Martyn Hammersley, Andy Hargreaves, 2012 When first published this book was one of the first collections of empirical research in the area of the knowledge transmitted in schools and the responses of students to it It includes studies of the histories of particular school subjects and of how the knowledge they embody is presented in the classroom Attention is also given to the effects of gender stereotypes among teachers and pupils both on pupils selection of courses to study and on their reactions to particular subjects in the classroom The other major topic in this collection is the way external examinations shape the nature of the school curriculum and how it is taught There are studies of how pupils and teachers adapt to the exam system and of how that system and its role in the accountability of schools have changed in recent years The articles collected here throw into relief important aspects of what is taught in schools and they do this on the basis of a solid foundation of empirical research

History Education 101 Wilson J. Warren, D. Antonio Cantu, 2008-01-01 Historians and teacher educators nationwide are now engaged in discussions about the importance of history teacher preparation Interest within the history profession about the teaching of K 12 history has increased significantly during the past two decades particularly since the controversy over the National Standards for History s publication This attention is evident not only in the historical professions various publications but also in the federal government s multi million dollar Teaching American History Program and the No Child Left Behind Act Professional historians are increasingly committed to improving the teaching of history at the K 12 level through many forms of collaboration History Education 101 s thirteen essays are organized into three sections context practice and new directions

The essays contributors tenured faculty who teach history teaching methods courses in colleges and universities throughout the United States focus on how history education has is and will be taught to new K 12 teachers throughout the United States Perhaps more than ever it is critical for Americans to understand the role of higher education in the preparation of future middle and high school history teachers This book provides important insights for academics in history and education departments as well as other individuals who are concerned with the status and improvement of history teaching in the schools particularly current and future elementary and secondary teachers and administrators **Bulletin** United States. Office of Education,1924 , Bulletin ,1923 *The Journal of Education* ,1892 Curriculum Change in Secondary Schools, 1957-2004 Norman Evans,2007-05-07 Seen through the eyes of successive headteachers and long serving assistant staff this book focuses on one school between 1957 and 2004 logging the changes in the curriculum and how the changes affected what the staff sought to do as professionals *Mines, Miners and Mining Interests of the United States in 1882* ,1882 Congressional Record United States. Congress,1979 The Congressional Record is the official record of the proceedings and debates of the United States Congress It is published daily when Congress is in session The Congressional Record began publication in 1873 Debates for sessions prior to 1873 are recorded in The Debates and Proceedings in the Congress of the United States 1789 1824 the Register of Debates in Congress 1824 1837 and the Congressional Globe 1833 1873 **Parliamentary Papers** Great Britain. Parliament. House of Commons,1906 **Becoming Teachers** Peter Cunningham,2004-08-02 Fills an inexplicable gap in the published history of schooling in the twentieth century featuring the voice of the teacher telling his or her own story set alongside more conventional commentary Daily Graphic Ransford Tetteh,2014-03-11 **OFFICIAL YEARBOOK OF THE COMMONWEALTH OF AUSTRALIA No. 17-1924** , *The Oxford University Extension Gazette* ,1892 Annual Report on Sarawak for the Year ... Great Britain. Colonial Office,1959

Classroom Language: What Sort (RLE Edu O) Jill Richards,2012-05-04 The acquisition and use of language are just as vital to children s learning when the newer classroom methods are being employed as ever they were when the more traditional approaches were being used Child centred learning has increasingly influenced language use and language work in the classroom mainly in the primary sector but also in the teaching of English and indirectly in the teaching of other subject areas including the sciences Interest in school learning and the special language it requires compared with the language demands of everyday life have recently developed in answer to the concern about allocation of the time available within the school timetable for each subject based learning experience In this volume the author focuses mainly on the language of subject learning in the secondary schools She looks critically at some current notions concerned with language and learning and examines their translation into classroom practice She then develops a picture of the language demands made by other subject areas using collected language material and finally in the light of this evidence she attempts to identify the range of language in everyday use in schools goes on to draw conclusions and then makes recommendations High

Points in the Work of the High Schools of New York City ,1923
of Education,1923

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