# Be Your Customer's Hero

Real-World Tips & Techniques for the Service Front Lines



# Be Your Customers Hero Real World Tips Techniques For The Service Front Lines

**United States. Congress** 

#### Be Your Customers Hero Real World Tips Techniques For The Service Front Lines:

Be Your Customer's Hero Adam Toporek, 2015-04-22 On the front lines of customer service every day presents new and unexpected challenges and even the most dedicated employees can be caught unprepared They need confidence They need training They need help Those who work on the front lines of customer service never know what new and unexpected challenges await them each day But they do know one thing they will be needed But how can you prepare for the unexpected How can customer service reps get the training and confidence required to tackle the unknown In Be Your Customer's Hero internationally recognized customer service expert Adam Toporek provides the answers to preparing for the surprises awaiting the CSR Through short simple actionable advice in guick easy to read chapters this invaluable guide shows customer facing CSRs how to Achieve the mindset required for Hero ClassTM service Understand the customer s expectations and exceed them Develop powerful communication skills Avoid the seven triggers guaranteed to set customers off Handle difficult and even irrational customers with ease Armed with the tools and techniques in Be Your Customer's Hero you will have all they need to transform themselves into the heroes their customers need Be Your Customer's Hero **DESIRE TO SERVE** VICK T.R., 2018-03-01 Have you ever wondered what makes a service experience memorable Yes it is the Desire To Serve Loaded with real life experiences observations and numerous interviews with people from different parts of the world the writer Vick T R gives an insight of how to inspire a service professional to serve better He goes beyond good customer service and focuses on a change in mindset which is the essence of this book Desire To Serve With compelling evidence he describes how infecting can bring about a transformational change in the service industry

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