



# ACCOUNTING — FOR — VALUE

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# Accounting For Value Columbia Business School Publishing

**Luca Francesco Franceschi, Luca Comi**



## **Accounting For Value Columbia Business School Publishing:**

**Accounting for Value** Stephen Penman, 2010-12-30 Accounting for Value teaches investors and analysts how to handle accounting in evaluating equity investments. The book's novel approach shows that valuation and accounting are much the same: valuation is actually a matter of accounting for value. Laying aside many of the tools of modern finance—the cost of capital, the CAPM, and discounted cash flow analysis—Stephen Penman returns to the common sense principles that have long guided fundamental investing: price is what you pay, but value is what you get; the risk in investing is the risk of paying too much; anchor on what you know rather than speculation; and beware of paying too much for speculative growth. Penman puts these ideas in touch with the quantification supplied by accounting, producing practical tools for the intelligent investor. Accounting for Value provides protection from paying too much for a stock and clues the investor in to the likely return from buying growth. Strikingly, the analysis finesses the need to calculate a cost of capital, which often frustrates the application of modern valuation techniques. Accounting for Value recasts value versus growth investing and explains such curiosities as why earnings to price and book to price ratios predict stock returns. By the end of the book, Penman has the intelligent investor thinking like an intelligent accountant, better equipped to handle the bubbles and crashes of our time. For accounting regulators, Penman also prescribes a formula for intelligent accounting reform, engaging with such controversial issues as fair value accounting.

**Starting a Hedge Fund** Daniel L. Jones, 2014-12-08 Starting a Hedge Fund: A Student's Journey into the World of High Finance profiles the beginning of Daniel Jones' adventure where he transforms himself from a typical university student to a hedge fund manager. Not wanting to take the slow route that many managers opt for, Daniel pushes to start his fund while in college. This piece is an autobiographical account of this process and discusses the bumpy road that accompanies any start-up enterprise. Along the way, Daniel takes readers through not only the events that led him to set up his fund but also explores the nature of investing as he sees it. As an avid value and contrarian investor, it becomes clear to see that the secret behind successful investing is to acquire strong companies at attractive prices. In an effort to maximize reader value, Daniel sets aside a portion of each chapter to dive into an important investment topic and has an entire chapter at the end of the book dedicated to a treatise on investing.

**Strategy, Value and Risk** Jamie Rogers, 2019-09-12 The current transformation of the global economy is being driven by new fundamental innovations: digitalization, industry dynamics, and climate change. The impact of this transformation in terms of value migration, industry boundaries, investment, and firm continuity is vast. The fourth edition of *Strategy, Value and Risk* examines these issues and how they will influence firms and industries in the future. Those aspects of the business environment that will have a significant impact on strategy, business models, investments, and value are identified, and the accounting, finance, economic, and quantitative principles that provide a foundation for the analysis of these issues are discussed. Part I, *Strategy, Value and Risk*, provides the strategic economic accounting and financial framework. Strategy discusses technology and innovation, industry dynamics, globalization,

and industry concentration climate change industry boundaries and future value Value discusses the accounting framework and corporate finance and investment while Risk covers investment risk corporate risk management and value and risk Part II Quantitative Analytics provides an overview of financial statistics derivatives and derivative applications and provides a background on the financial economics used in the analysis of physical intangible financial and energy assets Part III The Analysis of Investments Transformation and Value examines platforms data and analytics the energy sector pharmaceutical and biotech a growth firm and media transformation and applies the accounting economic financial and quantitative concepts This fourth edition lays out scenarios that will likely shape firms and industries in the future and has relevance to CFOs corporate finance and investment professionals Business model disruption data and analytics intangible assets and dynamic analysis are now key issues within the CFO role Investment professionals are required to see the larger economic environment in which firms compete assess a firm's industry and its position within that industry recognize which investments best serve its broad strategic goals and identify a firm's capabilities and options A background in the accounting finance economic quantitative and valuation concepts that are relevant to the digital economy new industries business models and technologies is essential for finance professionals This book addresses these issues within the context of the fundamental changes underway in the global economy and provides applications of the techniques to illustrate the concepts

*M&A Disputes and Completion Mechanisms* Heiko Daniel Ziehms, 2018-12-25 In the course of a merger and acquisition M closing conditions the closing process and the completion accounts an in depth discussion of individual purchase price adjustments from factoring to pensions and from leases to the working capital reference value material adverse change clauses aspects of locked box transactions including the interest over the locked box period how to structure earn outs to avoid disputes red flags for fraud damages valuation in M and lessons learned on how to avoid or deal with disputes The author analyses a large number of actual post M A disputes as a lens to bring into focus precisely where things go wrong in practice He then sets out practical solutions to the problems dealmakers face how to negotiate individual price adjustments and lessons learned from disputes This book will be useful to M A practitioners be they in house counsel private equity sovereign wealth funds international arbitration centres or other players as well as the investment bankers accountants and the professionals who advise them It will also prove to be of great value to those who deal with post M A disputes judges arbitrators and litigators and legal academics interested in the M A field Modelli finanziari per la valutazione d'azienda

Luca Francesco Franceschi, Luca Comi, 2015-04-21 L elaborazione di questo testo nasce dall'idea di organizzare in modo sistematico e organizzato in un unico supporto didattico i diversi argomenti valutativi trattati nell'ambito del corso di Finanza Aziendale II tenuto da chi scrive presso la Facoltà di Economia dell'Università Cattolica del Sacro Cuore di Milano Il disegno e l'architettura del volume sono dunque influenzati dalle esigenze didattiche dell'insegnamento di cui si detto in quanto la primaria esigenza stata tesa a realizzare un percorso formativo atto a illustrare e descrivere i modelli finanziari di

valutazione delle aziende Il progetto iniziale ha poi avuto uno sviluppo più articolato e approfondito in quanto diversi sono stati gli analisti finanziari coinvolti nell'elaborazione del volume e che hanno fornito un significativo contributo non solo dal punto di vista teorico ma soprattutto sotto il profilo pratico applicativo Questo libro è stato così strutturato in due parti una prima di carattere generale e una seconda monografica atta a illustrare l'applicazione dei metodi finanziari per valutare in concreto aziende operanti in diversi settori tra loro eterogenei Invero la prima parte del volume dedicata a descrivere i principali modelli con i quali trovano applicazione i metodi di valutazione finanziari quelli di maggior impiego da parte dei practitioner e a descrivere i relativi profili di analisi con un approccio semplice e principalmente operativo Dapprima viene riportata la definizione delle diverse configurazioni di valore adottate in dottrina e dalla prassi anche internazionale e successivamente viene illustrato il percorso valutativo che un analista finanziario segue per l'elaborazione delle proprie stime a iniziare dall'analisi delle performance storiche mostrate nel tempo dall'azienda oggetto di stima A seguire sono trattati i diversi modelli finanziari considerati e precisamente il Discounted Cash Flow Model il Dividend Discount Model il Residual Income Model l'Opzione Reale e i metodi empirici cioè i moltiplicatori o multipli di mercato basati sui prezzi rilevati in Borsa e nelle transazioni La trattazione comprende anche le modalità di svolgimento dell'impairment test previsto dal principio contabile internazionale 36 il noto IAS 36 che richiede l'implementazione del Discounted Cash Flow Model e dei metodi di mercato secondo modalità vincolate da alcune previsioni contenute nel predetto principio e che pone l'adozione di particolari accorgimenti valutativi Nella seconda parte sono riportate diverse valutazioni di imprese mediante un profilo di esame che proprio dell'analista finanziario In quella sede trovano svolgimento valutazioni predisposte con i medesimi formalismi di un report diretto agli investitori relative a imprese industriali operanti in settori regolamentati bancarie e assicurative Ci al fine di fornire una panoramica generale sull'implementazione e adattamento dei modelli finanziari in ordine a consentire l'apprezzamento del capitale di aziende con attività caratterizzate da specifiche peculiarità Tratto dall'Introduzione

**Value and Profit** Geoffrey Whittington, 2017-08-03 A unique survey and analysis of the theory and practice of measurement in financial accounts covering both traditional and alternative methods *Breaking Through, 2nd Edition* S. Vandermerwe, 2014-03-12 Customer centricity is fundamental to business growth and ongoing success Most executives appreciate the importance of it yet don't know how to execute it or sell the processes internally This thoroughly revised edition of *Breaking Through* guides readers systematically through the ten breakthrough points of implementation to explain how to execute a transformation to customer centricity so that a company can engage continuously with its customers making them allies and advocates with all the rewards that it brings With updates on digital opportunities social media emerging markets including Africa and the social as well as financial impacts of customer centricity this book successfully blends strategy with implementation and also features a range of innovative new and traditional business examples from across the globe Easy to read in depth and full of practical advice this is the essential step by step guide to implementing

customer centricity to endure in the long term      *Buffett Beyond Value* Prem C. Jain,2010-03-29 A detailed look at how Warren Buffett really invests In this engaging new book author Prem Jain extracts Warren Buffett s wisdom from his writings Berkshire Hathaway financial statements and his letters to shareholders and partners in his partnership firms thousands of pages written over the last fifty years Jain uncovers the key elements of Buffett s approach that every investor should be aware of With *Buffett Beyond Value* you ll learn that contrary to popular belief Warren Buffett is not a pure value investor but a unique thinker who combines the principles of both value and growth investing strategies You ll also discover why understanding CEOs is more important than studying financial metrics and why you need an appropriate psychological temperament to be a successful investor Reveals Buffett s multifaceted investment principles Discusses how Buffett thinks differently from others about portfolio diversification market efficiency and corporate governance Highlights how you can build a diverse and profitable investment portfolio With this book as your guide you ll learn how to successfully invest like Warren Buffett      Implementing Value Pricing Ronald J. Baker,2010-11-29 Praise for IMPLEMENTING VALUE PRICING A Radical Business Model for Professional Firms Ron Baker is the most prolific and best writer when it comes to pricing services This is a must read for executives and partners in small to large firms Ron provides the basics the advanced ideas the workbooks the case studies everything This is a must have and a terrific book Reed K Holden founder and CEO Holden Advisors Corp Associate Professor Columbia University [www.holdenadvisors.com](http://www.holdenadvisors.com) We ve known through Ron Baker s earlier books that he s not just an extraordinary thinker and truly brilliant writer he s a mover and a shaker on a mission This is the End of Time Brilliant Paul Dunn Chairman B1G1 [www.b1g1.com](http://www.b1g1.com) *Implementing Value Pricing* is a powerful blend of theory strategy and tactics Ron Baker s most recent offering is ambitious in scope exploring topics that include economic theory customer orientation value identification service positioning and pricing strategy He weaves all of them together seamlessly and includes numerous examples to illustrate his primary points I have applied the knowledge I ve gained from his body of work and the benefits to me and to my customers have been immediate significant and ongoing Brent Uren Principal Valuation Business Modeling Ernst Young [www.ey.com](http://www.ey.com) Ron Baker is a revolutionary He is on a radical crusade to align the interests of service providers with those of their customers by having lawyers accountants and consultants charge based on the value they provide rather than the effort it takes *Implementing Value Pricing* is a manifesto that establishes a clear case for the revolution It provides detailed guidance that includes not only strategies and tactics but key predictive indicators for success It is richly illustrated by the successes of firms that have embraced value based pricing to make their services not only more cost effective for their customers but more profitable as well The hallmark of a manifesto is an unyielding sense of purpose and a call to action Let the revolution begin Robert G Cross Chairman and CEO Revenue Analytics Inc Author *Revenue Management Hard Core Tactics for Market Domination*      **Handbook on Systemic Risk** Jean-Pierre Fouque,Joseph A. Langsam,2013-05-23 The *Handbook on Systemic Risk* written by experts in the field provides researchers

with an introduction to the multifaceted aspects of systemic risks facing the global financial markets The Handbook explores the multidisciplinary approaches to analyzing this risk the data requirements for further research and the recommendations being made to avert financial crisis The Handbook is designed to encourage new researchers to investigate a topic with immense societal implications as well as to provide for those already actively involved within their own academic discipline an introduction to the research being undertaken in other disciplines Each chapter in the Handbook will provide researchers with a superior introduction to the field and with references to more advanced research articles It is the hope of the editors that this Handbook will stimulate greater interdisciplinary academic research on the critically important topic of systemic risk in the global financial markets

**Value Creation Principles** Bartley J. Madden, 2020-06-10 PRAISE FOR VALUE CREATION PRINCIPLES In Value Creation Principles Madden introduces the Pragmatic Theory of the Firm that positions the firm as a system fueled by human capital innovation and at a deeper level imagination He challenges us to understand how we know what we think we know in order to better discover faulty assumptions that often are camouflaged by language His knowledge building loop offers guideposts to design experiments and organize feedback to facilitate early adaptation to a changed environment and to avoid being mired in ways of thinking rooted in knowledge of what worked well in the past a context far different from the context of today His book explains a way of being that enables those who work for or invest in business firms to see beyond accounting silos and short term quarterly earnings and to focus on capabilities instrumental for creating long term future and sustainable value for the firm s stakeholders I can t recommend this astounding book enough especially given its deep and timely insights for our world today John Seely Brown former Chief Scientist for Xerox Corp and Director of its Palo Alto Research Center PARC co author with Ann Pendleton Jullian of Design Unbound Designing for Emergence in a White Water World In contrast to existing abstract theories of the firm Madden s pragmatic theory of the firm connects management s decisions in a practical way to a firm s life cycle and market valuation The book promotes a firm s knowledge building proficiency relative to competitors as the fundamental driver of a firm s long term performance which leads to insights about organizational capabilities intangible assets and excess shareholder returns Value Creation Principles is ideally suited to facilitate progress in the New Economy by opening up the process by which firms build knowledge and create value which is a needed step in revising how neoclassical economics treats the firm Tyler Cowen Professor of Economics George Mason University co author of the popular economics blog Marginal Revolution Bartley Madden rightfully points out that both textbook and more advanced economic theories of the firm fail to address the concerns of top management and boards of directors He offers a tantalizing pragmatic alternative that directly connects to quantitative changes in the firm s market value His framework gives recognition to the importance of intangible assets and his pragmatic approach is quite complementary to the Dynamic Capabilities framework that strategic managers implicitly and sometimes explicitly employ David J Teece Thomas W Tusher Professor in Global Business Faculty Director Tusher Center for the

Management of Intellectual Capital Haas School of Business University of California Berkeley      **Investment Luminaries and Their Insights: 25 Years of the Research Foundation Vertin Award** Bud Haslett, 2021-12-09 CFA Institute Research Foundation is honored and delighted to present these insights from 25 years of Vertin Award recipients These legends of the investment industry range in stature from Nobel Prize winners to billionaire hedge fund managers from distinguished professors of finance who have shaped thousands of young minds to editors of prestigious academic journals and authors of some of the most popular investment books ever published Although their backgrounds vary widely they hold one thing in common They all made substantial lifetime contributions to the field of investments In this publication these investment luminaries share Their proudest accomplishments The most influential investment publications they have written and read The critical investment lessons they have learned Their expectations for the future Any professional regrets they may have had In a longer summary section the Vertin Award winners discuss in more detail what has been most important to their professional and personal success and may be important to you and your career The publication contains forewords from CFA Institute CEO Marg Franklin CFA Managing Director of Research Advocacy and Standards Paul Andrews and Research Foundation Chair Joanne Hill There are also testimonials about the importance of these investment legends from various charterholders CFA candidates and members of the Research Foundation An introduction by the editor and Executive Director of the Research Foundation Bud Haslett CFA describes how this publication evolved and why it is essential Suggestions on how you can best learn from the Vertin Award winners insights are provided as a convenient index section so you can easily compare the various recipients responses to specific questions      **The Strategic Digital Media**

**Entrepreneur** Penelope M. Abernathy, JoAnn Sciarrino, 2018-11-20 A goldmine of strategic insights and practical business guidance covering all aspects of media entrepreneurship in the Digital Age The media industry is facing epic upheaval Revolutionary new technologies compel those in businesses as diverse as broadcasting to book publishing to radically recreate their business models or be left in history's wake At the same time those with the next big idea are eager to acquire the business know how needed to make it in today's brave new world of media Written by a uniquely well qualified author team this book addresses the concerns of both audiences Penelope Muse Abernathy and JoAnn Sciarrino provide timely lessons on everything from media financing to marketing business strategy to leadership innovation to business accounting They use numerous case studies and real world vignettes to reveal the success secrets of today's hottest media entrepreneurs as well as the fatal flaws that leads many promising new ventures down the road to ruin They begin with a primer on digital entrepreneurship basics covering how to create a winning digital business model obtain financing do business accounting identify strategic challenges and more From there they show you how to Develop sustainable customer focused strategies while overcoming the unique leadership challenges of the Digital Age Define your company's unique value proposition prioritize investments in key assets and form strategic partnerships and alliances Understand and prepare to



exploit the vast potential inherent in the next generation of digital technologies including artificial intelligence virtual reality and blockchain among others The two companion websites feature a wealth of supplemental material including updates instructional videos essays by media leaders as well as PowerPoint presentations and study guides for instructors Packed with practical insights and guidance on all aspects of the business of media in the Digital Age The Strategic Digital Media Entrepreneur is a must have resource for professionals and students alike in advertising marketing business strategy entrepreneurship finance social media and more

### **Scritti di ragioneria ed economia delle aziende pubbliche:**

**Volume I** Fabio Giulio Grandis, 2024-07-29 Pertanto le riflessioni sull'utilità del modello contabile di tipo economico patrimoniale sul suo grado di diffusione in specifici comparti e sull'applicazione dei connessi principi contabili a specifici fatti di gestione sono temi di sicuro interesse Nel primo capitolo Claudio Columbano Università degli Studi Roma Tre rivisita l'annoso tema del valore aggiunto che l'adozione di un modello contabile di tipo economico patrimoniale Co Ep può avere nelle Amministrazioni pubbliche L'analisi si svolge mediante una serie di valutazioni comparative di diversi modelli contabili sulla base della tradizionale ripartizione in i finalità informative ii oggetto e metodo delle rilevazioni iii criteri di imputazione di entrate e uscite ai diversi periodi amministrativi Nel secondo capitolo Fabio Giulio Grandis Valentina Santolamazza e Giorgia Mattei Università degli Studi Roma Tre studiano lo stato dell'arte del processo di armonizzazione contabile del variegato comparto degli Enti pubblici non economici L'indagine empirica svolta mediante la somministrazione di un questionario a 914 Amministrazioni ha consentito di raccogliere informazioni su ben 253 Enti Nel terzo capitolo Davide Eltrudis Università degli Studi di Cagliari e Fabrizio Tesseri Ministero dell'Economia e delle Finanze analizzano le conseguenze della eventuale adozione del criterio del fair value nella valutazione degli strumenti finanziari derivati per le Amministrazioni pubbliche che adottano la Co Fi L'analisi svolta a partire dall'esperienza del derivato sottoscritto dalla Regione Puglia nel 2003 e liquidato in occasione del bond buyback nel 2015 2016 DOI 10.13134/979.12.5977.350.0

**Power, For All** Julie Battilana, Tiziana Casciaro, 2021-08-31 A remarkably insightful read on what power is how it's gained and lost and how it can be used for good The masterful analysis by two leading experts will make you rethink some of your most basic assumptions about influence Adam Grant Power isn't just for the few at the top it is potentially for everyone You have power and the power to use it Power is one of the most misunderstood and therefore vilified concepts in our society Most people assume power is predetermined by personality or wealth or that it's gained by strong-arming others Many write it off as inherently corrupt or dirty and want nothing to do with it But as pioneering researchers Julie Battilana and Tiziana Casciaro deftly show in Power for All power is the ability to influence someone else's behaviour This influence is derived from having access to valued resources which anyone can have regardless of their income or status in life Everyone has a resource to offer so everyone has access to power Battilana and Casciaro offer a timely democratised vision of power While hierarchies tend to stay in place because power is often sticky by agitating innovating and orchestrating change they show how those with less power can challenge established

structures to make them more balanced They teach readers how to power map their workplace to find who can create real change at work plan for and cause sustaining power shifts and understand the five motivations for seeking power money and status but also autonomy achievement affiliation and morality They explore how these dynamics play out through vivid storytelling as Donatella Versace successfully leads her brother s company after his death despite having a title but little influence what social movements can learn from youth climate activists and how they can go farther and how a manager can gain the trust of sceptical employees and improve the workplace Ultimately Power for All demystifies the essential mechanisms for acquiring and using power for all people Concentrated accessible and life changing Power for All is the definitive guide to understanding and navigating power in our relationships organisations and society *Costs and Benefits of Collective Pension Systems* Onno W. Steenbeek, S. G. Fieke van der Lecq, 2007-10-11 In January 2006 the Dutch Association of Industry wide Pension Funds VB told us about their plan to prepare a book on solidarity in collective pension systems We were intrigued by this topic both because of our interest in the pension sector and because of the connection with solidarity in a cost benefit approach After some discussions with VB director Peter Borgdorff we decided to start a project with leading scholars and practitioners which was to result in a book We hoped that the researchers could investigate the extent of value transfers within collective pension funds so that quantitative indications of this institutionalized solidarity would come publicly available While the book was in progress the discussion on solidarity and mandatory pension systems became very topical and so I was one of the results of the analyses When the book was released in Dutch the chapter on costs differentials between pension funds and insurance companies also drew much attention In the early months of 2007 the political and professional debates continued with increasing attention from pension experts from abroad This made us decide to try and arrange a translated version of the book We were happy to find Springer Verlag and collaborate with their enthusiastic publisher Dr Niels Peter Thomas We are also grateful to the Pension Science Trust Stichting Pensioenwetenschap for subsidizing the translation by Language Lab and to the earlier mentioned VB for their generous collaboration in getting the international edition released

**The Selected Works of George J. Benston** George J. Benston, 2010 George J Benston professor of Finance Accounting and Economics at Emory University s Goizueta Business School died unexpectedly in January 2008 He was an impassioned advocate for corporate integrity and a unique scholar his research interests were as broad as those of any recent academician His colleagues have selected and organized his most important papers into two volumes This second volume consists of his publications in the fields of accounting and finance The editor has selected a broad range of papers from each of the major areas that are representative of Benston s work in the

**The Selected Works of George J. Benston, Volume 1** James D. Rosenfeld, 2010-05-13 George J Benston professor of Finance Accounting and Economics at Emory University s Goizueta Business School died unexpectedly in January 2008 He was an impassioned advocate for corporate integrity and a unique scholar his research interests were as broad as those of any recent

academician His colleagues have selected and organized his most important papers into two volumes This first volume consists of his research in the banking and financial services industry The editor has selected a broad range of papers from each of the major areas that are representative of Benston s work in that particular field James D Rosenfeld Professor of Finance Accounting and Economics Goizueta Business School Emory University serves as the editor and is assisted by an editorial advisory board including George Kaufman Greg Waymire Bob Eisenbeis Larry Wall Rashad Abdel Kalik and Lemma Senbet

*Standards of Value* Jay E. Fishman, 2013-04-12 Expert direction on interpretation and application of standards of value Written by Jay Fishman Shannon Pratt and William Morrison three renowned valuation practitioners Standards of Value Second Edition discusses the interaction between valuation theory and its judicial and regulatory application This insightful book addresses standards of value SOV as applied in four distinct contexts estate and gift taxation shareholder dissent and oppression divorce and financial reporting Here you will discover some of the intricacies of performing services in these venues Features new case law in topics including personal good will and estate and gift tax and updated to cover the new standards issued since the first edition Includes an updated compendium discussing the standards of value by state new case law covering divorce personal goodwill and estate and gift tax and coverage of newly issues financial standards Shows how the Standard of Value sets the appraisal process in motion and includes the combination of a review of court cases with the valuator s perspective Addresses the codification of GAAP and updates SOV in individual states Get Standards of Value Second Edition and discover the underlying intricacies involved in determining value

*Strategy, Value and Risk* J. Rogers, 2013-04-03 Updated and revised the third edition frames strategy as delivering firm value in both the short and long term while maintaining a sustainable competitive advantage These issues are examined through industry evolution the rise of the information economy financial analysis corporate and quantitative finance and risk management concepts

## **Accounting For Value Columbia Business School Publishing** Book Review: Unveiling the Power of Words

In some sort of driven by information and connectivity, the ability of words has be evident than ever. They have the capability to inspire, provoke, and ignite change. Such could be the essence of the book **Accounting For Value Columbia Business School Publishing**, a literary masterpiece that delves deep in to the significance of words and their affect our lives. Compiled by a renowned author, this captivating work takes readers on a transformative journey, unraveling the secrets and potential behind every word. In this review, we shall explore the book is key themes, examine its writing style, and analyze its overall affect readers.

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## Accounting For Value Columbia Business School Publishing Introduction

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