

SEVENTH EDITION

"Michels explodes the romantic notion of the starving artist." —*The New York Times*

HOW TO  
**SURVIVE**  
AND  
**PROSPER**  
AS AN  
**ARTIST**

SELLING YOURSELF **WITHOUT**  
SELLING YOUR SOUL

**CAROLL MICHELS**

# How To Survive And Prosper As An Artist A Complete Guide To Career Management

**Michelle T. Johnson**



## **How To Survive And Prosper As An Artist A Complete Guide To Career Management:**

Advice to Young Artists in a Postmodern Era William V. Dunning, 2000-02-01 Is art a matter of inspiration or of learning Advice to Young Artists in a Postmodern Era offers practical advice to the young artist about making the successful Dunning writes that in his years of teaching he has heard students ask why no classes are ever offered to teach them what ingredients are helpful to the success of an artist how to approach and deal with galleries and dealers what to do about setting up their own studio and how to light it and even how they should support themselves while they are attempting to do all this Drawing on thirty five years of experience as an artist and an art teacher and those of several successful colleagues the author follows the model of Rilke s Letters to a Young Poet and Hiram William s Notes for a Young Painter to compose this practical guide book Advice to Young Artists is the only book of its kind geared to aspiring artists *The Visual Artist's Business and Legal Guide* Gregory Timothy Victoroff, 1995 How to Survive and Prosper as an Artist Carol Michels, 2018-04-10 Michels explodes the romantic notion of the starving artist The New York Times Michels is a tough but compassionate advocate savvy in the ways of the world and the demands on artists in this materialistic society The Miami Herald Written for fine artists ready to launch their careers as well as experienced artists who wish to relaunch their careers How to Survive and Prosper as an Artist Seventh Edition an acclaimed guide empowers artists to take control of their careers to create a fulfilling life and earn a decent income In this newly revised edition Carroll Michels continues to demystify the inner workings of the art world and challenge the status quo New chapters discuss such topics as New business models for artists Going to the extreme The use of social media and website development as marketing and publicity tools and what does and doesn t work The confusion between the art buying public and the general public and their differences New suggestions for establishing and calculating prices for artwork Neighborhood gentrification and the growing challenges of securing a reasonably priced live work space How dealers find artists how to negotiate with dealers and how to understand a dealer s agenda Using her own experiences as an artist as well as the experiences of her clients Michels crafts a must read guidebook for anyone interested in embarking upon a successful career as an artist **Subject Guide to Books in Print** , 1997 **Job Hunter's Sourcebook** Gale Group, Michelle LeCompte, 1996 Profiles 179 professional and vocational occupations providing sources of help wanted ads placement and job referral services employer directories and networking lists handbooks and manuals employment agencies and search firms and appropriate associations and organizations **Great Careers** Devon Smith, 1990 **National Resource Guide for the Placement of Artists** , 1992 Black Out Michelle T. Johnson, 2007-03 Provides information and encouragement for African Americans who seek a career change **Paperbound Books in Print** , 1992 **The Fine Artist's Career Guide** Daniel Grant, 2004-04-01 This indispensable guide gives anyone with studio art training the vital tools and breadth of information they need to develop and succeed in the fine and applied arts It covers the full spectrum of career options available to artists today from being an independent artist to niches in the corporate world and from jobs that require

special artistic skills to those calling for artistic improvisation      **Bibliographic Guide to Art and Architecture** New York Public Library. Art and Architecture Division,1983      Career Management for Artists Stacy Miller,2020-05-12 Both pragmatic and motivational this book addresses what it means to have a successful long term career in the arts taking stock of the current landscape of the art world introducing new venues in the field reflecting on issues of social media and exhibition and ultimately encouraging artists to take control of their professional lives Weaving conversations from a range of internationally based artists who have negotiated alternative paths to success lauded artist and teacher Stacy Miller provides a practical lively reflection on what it takes to be an artist in our new global landscape This book covers practical needs different approaches and philosophical ways of creating a life and career in the arts It lays out conventional and nonconventional means to representation describes being an entrepreneur versus funding independent creative projects and examines social media for the potential powerhouse it is Most importantly it gives artists a way to think about being a professional and the different paths to a successful career in the arts Perfect for emerging mid career and experienced artists this book encourages readers to redefine personal success and to act locally nationally and internationally in an expanding art world      **The Cumulative Book Index** ,1989 A world list of books in the English language      Books in Print Supplement ,1994      Money to Work II Donald H. Russell,1992      *The Arts Education Review of Books* ,1987      *Flight Attendant Job Finder & Career Guide* Tim Kirkwood,1999 Flight attendants may live exciting and glamorous lives but only ten out of every 1 000 applicants get hired Author Tim Kirkwood applies his 23 years of flight attendant experience to reveal the inside scoop on the ins and outs of this unique process Book jacket      **Successful Fine Art Marketing** Marcia Layton Turner,1993      **American Book Publishing Record** ,1987      **Forthcoming Books** Rose Arny,1997-12

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