

Q.P. Code – 04C105

First Semester B.Com. Degree Examination, May/June 2022

(NEP Scheme)

Commerce

Paper B.Com.1.3 – PRINCIPLES OF MARKETING

Time : 2 Hours)

(Max. Marks : 60

Instructions to Candidates :

Answers should be written completely either in Kannada or in English.

SECTION – A/ಭಾಗ - ಏ

Answer the following :

Bcom Sem 1 Final Exam Marketing Guide

Dr. P. S. Aithal



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Service Marketing B. Com. 6th Sem (BCM/MIC-7) According to NEP Dr. F. C. Sharma, Vikas Sharma, 2025-10-12
1 Service Sector Meaning Nature and Importance 2 Classification and Types of Services 3 Service Marketing Environment 4 Service Marketing Mix Product Mix 5 Marketing Mix Promotion Mix and Distribution Mix 6 Three P s of Service Marketing Mix Process II 7 Three P s Service Marketing Mix Process II Physical Evidence and Attractions 8 Management of Marketing People for Services 9 Market Segmentation 10 Targeting and Positioning 11 Profit Making Service Organisations 12 Non Profit Making Service Organisation **SBI PO Phase 1 Preliminary Exam Guide 2021** Arihant Experts, 2020-12-27 1 SBI PO Phase II Main Examination is a complete study guide for the upcoming paper 2 This guide is divided into 3 sections 3 Each section is accompanied by Unit Test 4 More than 3500 MCQs are provided for the quick revision of concept 5 Previous Years Solved Paper 2019 2015 for thorough practice 6 3 Practice Sets are given for practice The State Bank of India SBI has invited applicants to recruit 2000 eligible and dynamic candidates for the posts of Probationary Officer PO across India The current edition of Study Guide SBI PO Phase I Preliminary Examination 2020 21 has been designed carefully on the exact lines of the latest pattern The book is divided into 3 different sections that are giving the comprehensive coverage to the syllabus Every section and sub section is accompanied with Unit Test for the quick revision of the topics Along with theories there are more 3500 MCQs are provided to help aspirants grasp the full knowledge of the type of questions asked in the exam Previous Years Solved Papers 2019 2015 and 3 Practice Sets are provided in the book for thorough practice analyze the paper pattern It is a well organized and well researched book to get started for the preparation of SBI PO Phase II TOC Solved Paper Pre 2019 15 English Language Quantitative Aptitude Reasoning Ability 3 Practice Sets **NEP Service Marketing B. Com. 4th Sem (MJC-7)** Vikas Sharma, Sanjay Gupta, 2025-01-09 1 Service Sector Meaning Nature and Importance 2 Classification and Types of Services 3 Service Marketing Environment 4 Service Marketing Mix Product Mix 5 Marketing Mix Promotion Mix and Distribution Mix 6 Three P s of Service Marketing Mix Process II 7 Three P s of Service Marketing Mix Process II 8 Management of Marketing People for Services 9 Market Segmentation 10 Targeting and Positioning 11 Profit Making Service Organisations 12 Non Profit Making Service Organisation **Essentials of E-Commerce B.Com 2nd Semester - Syllabus Prescribed by National Education Policy** M.K. Mallick, 2022-04-13
ESSENTIALS OF E COMMERCE Unit 1 Internet and Commerce Business Operations in Commerce Practices Vs Traditional Business Practices Benefits of E Commerce to Organisation Consumers and Society Limitation of E Commerce Unit 2 Application in B2C Consumers Shopping Procedure on the Internet Products in B2C Model E Brokers Broker Based Service Online Online Travel Tourism Services Benefits and Impact of E Commerce on Travel Industry Online Stock Trading and Its Benefits Online Banking and its Benefit Online Financial Services and its Future Unit 3 Application in B2B Applications of B2B Key Technologies for B2B Characteristics of the Supplier Oriented Marketplace Buyer Oriented Marketplace and

Intermediate Oriented Marketplace Just in Time Delivery in B2B Unit 4 Applications in Governance EDI in Governance E Government E Governance Applications of the Internet Concept of Government to Business Business to Government and Citizen to Government E Governance Models Private Sector Interface in E Governance **Universities Handbook** ,2010

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Quality in Higher Education Dr. P. S. Aithal, 2017-07-14 1 CHAPTER 1 CURRICULAR ASPECTS Page 2 2 CHAPTER 2 TEACHING LEARNING AND EVALUATION Page 32 3 CHAPTER 3 RESEARCH CONSULTANCY AND EXTENSION Page 88 4 CHAPTER 4 INFRASTRUCTURE AND LEARNING RESOURCES Page 175 5 CHAPTER 5 STUDENT SUPPORT AND PROGRESSION Page 195 6 CHAPTER 6 GOVERNANCE LEADERSHIP AND MANAGEMENT Page 257 7 CHAPTER 7 INNOVATIONS AND BEST PRACTICES Page 288 8 SUMMERY CONCLUSION Commonwealth Universities Yearbook, 1990 **Indian National Bibliography** B. S. Kesavan, 2016-05 2012-2013 College Admissions Data Sourcebook Midwest Edition , Who's who in Australia , 2005 Reference Desabandhu Madhya Pradesh Lalit Surjan, Vinod Verma, 1996

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Table of Contents Bcom Sem 1 Final Exam Marketing Guide

1. Understanding the eBook Bcom Sem 1 Final Exam Marketing Guide
 - The Rise of Digital Reading Bcom Sem 1 Final Exam Marketing Guide
 - Advantages of eBooks Over Traditional Books
2. Identifying Bcom Sem 1 Final Exam Marketing Guide
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Bcom Sem 1 Final Exam Marketing Guide
 - User-Friendly Interface
4. Exploring eBook Recommendations from Bcom Sem 1 Final Exam Marketing Guide
 - Personalized Recommendations
 - Bcom Sem 1 Final Exam Marketing Guide User Reviews and Ratings
 - Bcom Sem 1 Final Exam Marketing Guide and Bestseller Lists

5. Accessing Bcom Sem 1 Final Exam Marketing Guide Free and Paid eBooks
 - Bcom Sem 1 Final Exam Marketing Guide Public Domain eBooks
 - Bcom Sem 1 Final Exam Marketing Guide eBook Subscription Services
 - Bcom Sem 1 Final Exam Marketing Guide Budget-Friendly Options
6. Navigating Bcom Sem 1 Final Exam Marketing Guide eBook Formats
 - ePub, PDF, MOBI, and More
 - Bcom Sem 1 Final Exam Marketing Guide Compatibility with Devices
 - Bcom Sem 1 Final Exam Marketing Guide Enhanced eBook Features
7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Bcom Sem 1 Final Exam Marketing Guide
 - Highlighting and Note-Taking Bcom Sem 1 Final Exam Marketing Guide
 - Interactive Elements Bcom Sem 1 Final Exam Marketing Guide
8. Staying Engaged with Bcom Sem 1 Final Exam Marketing Guide
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Bcom Sem 1 Final Exam Marketing Guide
9. Balancing eBooks and Physical Books Bcom Sem 1 Final Exam Marketing Guide
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Bcom Sem 1 Final Exam Marketing Guide
10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
11. Cultivating a Reading Routine Bcom Sem 1 Final Exam Marketing Guide
 - Setting Reading Goals Bcom Sem 1 Final Exam Marketing Guide
 - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of Bcom Sem 1 Final Exam Marketing Guide
 - Fact-Checking eBook Content of Bcom Sem 1 Final Exam Marketing Guide
 - Distinguishing Credible Sources
13. Promoting Lifelong Learning

- Utilizing eBooks for Skill Development
- Exploring Educational eBooks

14. Embracing eBook Trends

- Integration of Multimedia Elements
- Interactive and Gamified eBooks

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