

*How to Project Confidence,
Competence, and Credibility at Work*

5 STEPS TO PROFESSIONAL PRESENCE



MAKE A GREAT IMPRESSION

POLISH YOUR COMMUNICATION SKILLS

DEMONSTRATE YOUR MASTERY OF BUSINESS ETIQUETTE

BUILD INSTANT RAPPORT WITH CLIENTS

PUT YOUR SOCIAL SKILLS TO WORK FOR YOU



SUSAN BIXLER AND LISA SCHERRER DUGAN

5 Steps To Professional Presence

Susan Bixler, Lisa Scherrer Dugan



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comprehensive and accessible manual containing career advice mentoring support and professional development strategies for female scientists in the STEM fields This updated text contains new and essential chapters on leadership and negotiation important coverage of career management networking social media communication skills and more The work is accompanied by a companion website that contains annotated links a list of print and electronic resources self directed learning objects frequently asked questions and more With an increased focus on international relevance this comprehensive text contains shared stories and vignettes that will help women pursuing or involved in STEM careers develop the necessary professional and personal skills to overcome obstacles to advancement Preserves the style and tone of the first edition by bringing together mentors trainees and early career professionals in a series of conversations about important topics related to careers in STEM fields such as leadership time stress negotiation networking social media and more Identifies strategies that can improve career success along with stories that elucidate engage and inspire Companion website provides authoritative information from successful women engaged in STEM careers including annotated links to key organizations associations granting agencies teaching support materials and more

Nonverbal Communication Judee K Burgoon,Valerie Manusov,Laura K. Guerrero,2016-01-08 Drawing significantly on both classic and contemporary research *Nonverbal Communication* speaks to today s students with modern examples that illustrate nonverbal communication in their lived experiences This new edition authored by three of the foremost scholars in nonverbal communication builds on the approach pioneered by Burgoon Buller and Woodall which focused on both the features and the functions that comprise the nonverbal signaling system Grounded in the latest multidisciplinary research and theory *Nonverbal Communication* strives to remain very practical providing both information and application to aid in comprehension

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The Wounded Physician Project Curtis G. Graham, MD, FACOG, FACS,2014-11-22 The Wounded Physician Project is a fresh investigation into and the solution for the primary causes of private medical practice financial failure which today impacts not only the disintegration of private medical practice but also the overwhelming increasing attrition of physicians today The root cause has been ignored completely by medical educators for a century in spite of knowing the importance of resolving this issue and the enormous value and benefits it provides for every practicing physician today The complete elimination of these problems that all physicians in private medical practice have always had and now today is responsible for the frustration and deep disappointment over 50% of physicians have with their careers in medicine can be resolved almost

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